



**INDEPENDENT FREIGHT AGENTS**

**TRUST**

Great business begins with strong relationships. Since 1952.

# ABOUT RFX

**RFX Global Companies excels at providing customized transportation services to industries of all types. Whether you need to ship refrigerated, dry, or specialized equipment across the nation or around the world, our logistics support has the perfect fit for your line of business.**

Strong family values have shaped RFX over these years to become a versatile, reliable multi-modal transportation service provider to our customers every day. Contact us and learn more about the RFX difference.



Started August 11, 1952  
by Thomas E. Welby, Sr



1960: Marion M. Welby  
ran RFX for 18 years



1981: Tom Jr. took over  
as president and CEO



2000: Chairman  
Jim Morse



2016: CEO & CFO  
Drew Johnston



## A "Customer-First" Commitment

RFX Global Companies consists of two separate corporations. RFX, Inc., a licensed transportation intermediary, and Refrigerated Food Express, Inc. dba RFX Intermodal Division, a trucking company. Both companies are run by a strong management team committed to the values of hard work and respect. Whether it's our personnel at the corporate headquarters, the staff in the customer service offices around the country, or the independent operators on the road, we are experienced professionals who are committed to honesty, fairness, and quality transportation service.

To find out how RFX can benefit your company, please click the Contact Us or the Customer Profile Form, and someone will be in touch with you to discuss your specific needs.

# INDEPENDENT FREIGHT AGENTS

**Check out the video on the Independent Freight Agents pages of our website at [www.rfxinc.com](http://www.rfxinc.com) or call Shirley at 800-342-8822, ext 206.**

RFX Inc. is an outstanding choice for independent contractors looking to grow their business and deliver the best service possible. As an RFX Inc. Independent Agent, you sell the freight as a broker; RFX Inc. will handle the carrier and shipper administration, allowing you to do what you do best - arrange for the movement of your customer's freight and make money.

Why Independent Agents should consider RFX, Inc.

## Financial Advantages

- RFX Inc. has a \$250,000 Surety Bond and was the 1st TIA member in the U.S. to obtain a \$250,000 bond
- Weekly commission checks are based on ship date
- Direct Deposit available.
- 21 day freight carrier settlements
- Carrier Quick Pay programs available.
- A financially stable business of quality service and reputation since 1952
- We perform the carrier qualification process for all carriers
- We perform credit checks on all customers

## Technology Advantages

- Unlimited Load/Truck Postings
- Available Truck Loads Automatically sent to Selected Freight Carriers
- User-friendly brokerage software
- Our Freight Agents & Freight Brokers can access our computer system with thousands of freight carriers running all equipment types - readily available on-line in YOUR office
- State of the Art Document Imaging that provides your customers with on-line web documents on billed loads.

## Business Advantages

Refrigerated Food Express Inc. / RFX Intermodal Division is an asset based carrier. RFX Inc. is a licensed transportation broker. Both corporations complement each other for those customers wanting to work with asset based companies.

- The best support system available
- Experienced staff in trucking and transportation brokerage
- Customer coded account protection
- Independent Agent Liaison
- Marketing Support - promotional materials and corporate sales calls upon your request
- 'You are our customer' attitude concerning your trucking needs.

# INDEPENDENT FREIGHT AGENTS

Independent Transportation Agents are an integral part of our success. Refrigerated Food Express Inc., and RFX Inc. enjoy long and successful relationships with a network of independent freight agents and freight brokers (small business owners) that stay with us for many years. To that end, Independent Agents and Freight Brokers attain financial success. The income potential for Independent Agents is unlimited and you can enjoy the freedom of running your own business.

We take our industry trade group memberships seriously. We're active and proud members of:

- The Transportation Intermediaries Association (TIA) since 1990 (including its elite Performance Certified group);
- The Truckload Carriers Association (TCA) since 1956);
- The National Association of Small Trucking Companies (NASTC); our brokerage company, RFX Inc. is designated as "A NASTC Best Broker"; and the 2010 NASTC Broker of the year;
- The National Association of Independent Truckers (NAIT).
- Internet Truck Stops 5 Diamond Broker

## We're looking for experienced Independent Agents and Freight Brokers

If you are a freight agent or broker with an entrepreneurial spirit, and the ability to provide reliable transportation capacity as a business owner/agent, we're interested in working with you on an independent contractor commission basis to provide service to your existing customers.

As an independent agent for RFX Inc., you carry on a proud tradition that began in 1952. Our agents are held to a high standard. We're looking for the character and experience that will help us continue to grow!

- Integrity
- Commitment to quality customer service
- 5 or more years in transportation

If you think you'd be a good match for RFX Inc., we would be excited to talk with you. Please complete our on-line Agent Information Request Form, call Shirley at 800.342.8822, extension 206 or email [AgentApplication@rfxinc.com](mailto:AgentApplication@rfxinc.com). Your information will be kept strictly confidential. Work from your office anywhere in the United States.

# OUR TRUCKING SERVICES

## THE NATIONWIDE TRANSPORTATION EXPERTS

We've built 3 businesses that are flexible and provide custom trucking and logistics services for a variety of industries including specialty food manufacturers, retail, perishable and non-perishable general commodity manufacturers and distributors. Our trucking services include flatbed, dry van, LTL, refrigerated and specialized equipment, intermodal, and more.

### Our Services

Dry Van Truckload  
Refrigerated Truckload  
LTL  
Flatbeds & Spec. Equipment  
Consolidation Services From IL, MA, OH & TX  
EDI  
Permit Ordering  
Online Proof of Delivery  
Warehousing, Distribution

### Refrigerated LTL

Illinois  
Massachusetts  
New Hampshire  
Ohio  
Rhode Island  
Washington

### Industry Specific Solutions

Specialty food manufacturers  
Supermarket chains  
Retail  
Perishable & non-perishable general commodity manufacturers  
Construction & industrial

With billions of pounds of freight being moved each year in the United States, we bring the type of quality and reliable transportation service that leading companies have come to rely on. All shipments are handled through our customer service offices and monitored in LoadMaster, our integrated software system.

As one of the nation's most trusted and capable providers of freight management, we're committed to bringing you the most reliable transportation service as we continue to improve and grow as we move toward the future.

## Refrigerated Food Express, Inc.

Refrigerated Food Express, Inc., is a common and contract motor carrier offering trucking services. Nationwide Truckload service is offered for Vans and Reefers. We also offer Perishable LTL Service, Warehousing & Distribution.

## RFX Inc.

RFX Inc., a licensed transportation broker, was the FIRST TIA member with a \$250,000 Surety Bond to protect carriers and shippers from non-payment or double payment. Most transportation brokers-95% of them, in fact- only maintain a \$75,000 Surety Bond. This additional coverage is part of the Transportation Intermediaries Association "TIA Performance Certified" Program. RFX is proud to be an elite part of the 3PL industry by making the additional investment and offering that layer of payment protection. RFX arranges for truckload, LTL and intermodal service via Reefers, Vans, Flatbeds, RGN, and Drop Deck Equipment.



800-342-8822 | [www.rfxinc.com](http://www.rfxinc.com)